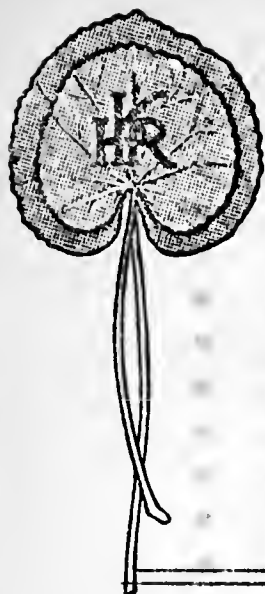


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HARLAN P. KELSEY, INC.
KELSEY-HIGHLANDS NURSERY
EAST BOXFORD, MASSACHUSETTS

Hardy Native
American Plants
Specimen Evergreens
Rhododendrons
Flowering Crabs
Shade Trees
Azaleas

JAN 20, 1938

Telephone Topsfield 71

NUMBER 1

Trade Price List

CANADA HEMLOCK (*Tsuga canadensis*)

Specimen stock, three or more times transplanted, sheared Spring 1937. All B&B.

	100	Rate
1500 18-24 in.	.65	ea.
3000 2-3 ft.	.90	"
2500 3-4 ft.	1.20	"
1500 4-5 ft.	1.60	"
500 5-6 ft.	2.40	"

CAROLINA HEMLOCK (*Tsuga caroliniana*)

Our famous introduction. Ours is the finest stock of which we know. Very desirable for retail sales and landscape work. Splendid for hedges large or small. All B&B.

	100	Rate
500 2-3 ft.	1.00	ea.
800 3-4 ft.	1.60	"
600 4-5 ft.	2.25	"

Extra heavy specimens

150 10-12 ft.	25.00	"
100 12-14 ft.	35.00	"
50 14-16 ft.	48.00	"
50 16-18 ft.	60.00	"

LITTLELEAF EUROPEAN LINDEN (*Tilia cordata*)

Strong sturdy trees with straight stems.

	100	Rate
1500 5-6 ft.	.65	ea.
1000 6-8 ft.	1.20	"
250 8-10 ft.	2.00	"

PINKSHELL AZALEA (*Azalea vaseyi*)

Our introduction. These are heavy well-budded plants, grown here from seed.

400 18-24 in.	1.15	ea.
500 2-3 ft.	1.90	"
50 3-3½ ft.	2.60	"

SERBIAN SPRUCE (*Picea Omorika*)

Rare and distinct. The best spruce for northern latitudes, being very hardy.

	100	Rate
500 12-18 in.	1.10	ea.
100 2-3 ft.	2.25	"
50 3-4 ft.	3.60	"

BEACH PLUM (*Prunus maritima*)

Good field grown stock.

	100	Rate
500 12-18 in.	.14	ea.
500 18-24 in.	.18	"

BEARBERRY (*Arctostaphylos uvaursi*)

A specialty with us. Strong plants out of 2½" pots.

	100 Rt.	1000 Rt.
3000 3-6 in.	.12½ ea.	.10 ea.
2500 6-9 in.	.16 "	.12½ "
2500 9-12 in.	.20 "	.16 "

CANBY PACHISTIMA (*Pachistima canbyi*)

Thrifty compact type.

	100	Rate
600 3-6 in.	.18	ea.
400 6-9 in.	.30	"

PACHYSANDRA TERMINALIS (*Japanese pachysandra*)

Strong plants out of 2½" pots.

	100 Rt.	1000 Rt.
6000	.06 ea.	.05 ea.

NOTE: This list cancels all previous lists. Prices subject to change without notice. For less than 25 of a kind and size add 10% to listed prices. All items on this list are grown at East Boxford, Mass.

300	Abies concolor	18-24 in.	-	.75 ea.
200	"	2-3 ft.	-	.90 "
200	"	3-4 ft.	-	1.25 "
100	"	4-5 ft.	-	2.00 "
100	"	5-6 ft.	-	3.75 "
50	"	6-8 ft.	-	5.75 "
50	"	8-10 ft.	-	9.00 "
25	"	10-12 ft.	-	13.50 "
100	Abies fraseri	3-4 ft.	-	.75 "
25	"	4-5 ft.	-	1.25 "
50	Abies homolepis	2-3 ft.	-	1.00 "
100	Acer palmatum (green)	18-24 in.	-	.50 "
200	"	2-3 ft.	-	.75 "
100	"	3-4 ft.	-	1.25 "
25	"	4-5 ft.	-	2.00 "
200	Acer saccharum	8-10 ft.	- 1-1 $\frac{1}{4}$ in. cal.	1.10 "
200	"	10-12 ft.	- 1 $\frac{1}{4}$ -1 $\frac{1}{2}$ in. cal.	1.45 "
50	Aesculus discolor			
	mollis	1-2 ft.	-	.90 "
100	Amelanchier			
	canadensis	18-24 in.	-	.20 "
500	Amelanchier			
	stolonifera	12-18 in.	-	.14 "
500	Aronia arbutifolia	18-24 in.	-	.22 "
200	"	2-3 ft.	-	.30 "
200	"	melanocarpa	18-24 in.	.18 "
100	"	2-3 ft.	-	.25 "
400	Azalea arborescens	12-18 in.	-	.60 "
200	"	18-24 in.	-	.90 "
100	"	2-3 ft.	-	1.45 "
200	"	calendulacea	12-18 in.	.65 "
200	"	18-24 in.	-	.95 "
200	"	2-3 ft.	-	1.50 "
100	"	3-4 ft.	-	2.50 "
100	"	canescens	12-18 in.	.60 "
100	"	kaempferi	9-12 in.	.40 "
100	"	rosea	18-24 in.	1.00 "
200	"	schlippenbachii	12-18 in.	1.00 "
50	"	18-24 in.	-	2.00 "
100	"	viscosa, cls.	12-18 in.	.60 "
300	Berberis emarginata	18-24 in.	-	.24 "
500	"	thunbergii		
	maximowiczii	9-12 in.	-	.12 "
50	Betula alba	4-5 ft.	-	.60 "
25	Carpinus caroliniana	4-5 ft.	-	1.40 "
25	"	5-6 ft.	-	2.00 "
200	Celastrus scandens	12-18 in.	-	.12 "
50	Clethra acuminata	2-3 ft.	-	.40 "
1000	Cornus alba siberica	18-24 in.	-	.12 "
500	"	2-3 ft.	-	.16 "
50	Corylus americana	3-4 ft.	-	.30 "
25	"	4-5 ft.	-	.45 "
200	Cotoneaster acuti-			
	folia	12-18 in.	- 4 in. pots	.22 "
300	"	dielsiana	9-12 in. - 4 in. pots	.18 "
600	"	divaricata	6-9 in. - 4 in. pots	.16 "
200	"	horizon-		
	talis	3-6 in.	- 2 $\frac{1}{2}$ in. pots	.14 "
500	"	lucida	12-18 in.	.18 "

100	Cotoneaster lucida	18-24	in.	-		.25	ea.
200	" micro-	3-6	in.	-	2½ in. pots	.12	"
	phylla						
150	" nitens	3-6	in.	-	2 in. pots	.10	"
100	" praecox	2-4	in.	-	3½ in. pots	.25	"
100	Crataegus arnoldiana	18-24	in.	-		.25	"
250	" cordata	18-24	in.	-		.25	"
500	" "	2-3	ft.	-		.36	"
200	Cydonia japonica pyrae	9-12	in.	-		.16	"
100	" " "	12-18	in.	-		.22	"
50	" " "	18-24	in.	-		.30	"
250	Cytisus scoparius	9-12	in.	-		.16	"
400	Diervilla rivularis	1-2	ft.	-		.14	"
200	Enkianthus campanulatus	12-18	in.	-		.38	"
150	" "	18-24	in.	-		.50	"
50	" "	2-3	ft.	-		.75	"
50	" subsessilis	12-18	in.	-		1.00	"
400	Euonymus alatus	18-24	in.	-		.16	"
50	" planipes	18-24	in.	-		.90	"
500	Forsythia intermedia						
	primulina	2-3	ft.	-		.20	"
500	Ilex verticillata	18-24	in.	-		.16	"
250	" "	2-3	ft.	-		.25	"
500	Juniperus virginiana	3-4	ft.	-		.90	"
1000	" "	4-5	ft.	-		1.50	"
500	" "	5-6	ft.	-		2.25	"
150	Larix dahurica	6-8	ft.	-		1.80	"
200	Leucothoe catesbaei	9-12	in.	-		.35	"
200	" "	12-18	in.	-		.45	"
150	" "	18-24	in.	-		.60	"
150	" "	2-3	ft.	-		1.25	"
100	Photina villosa	3-4	ft.	-		.30	"
300	Picea asperata	12-18	in.	-		.90	"
500	" "	18-24	in.	-		1.25	"
1000	" canadensis	2-3	ft.	-		.60	"
500	" "	3-4	ft.	-		.75	"
200	" "	4-5	ft.	-		1.25	"
50	" "	5-6	ft.	-		2.25	"
50	" "	6-8	ft.	-		4.00	"
100	" excelsa	5-6	ft.	-		2.25	"
100	" "	6-8	ft.	-		3.50	"
100	" "	8-10	ft.	-		4.25	"
50	" jezoensis	12-18	in.	-		1.10	"
50	" "	18-24	in.	-		1.60	"
100	" koyamai	18-24	in.	-		.50	"
100	" "	2-3	ft.	-		.65	"
50	" "	3-4	ft.	-		.90	"
50	" "	4-5	ft.	-		1.50	"
250	" pungens	2-3	ft.	-		.75	"
250	" " glauca	18-24	in.	-		1.00	"
25	" " kosteri	3-4	ft.	-		4.00	"
500	Pieris floribunda	12-18	in.	-		.60	"
500	" "	18-24	in.	-		1.00	"
50	" "	2-2½	ft.	-		1.50	"
50	" japonica	12-18	in.	-		.75	"
100	Pinus flexilis	3-4	ft.	-		1.25	"
25	" "	4-5	ft.	-		1.50	"
200	" mughus	18-24	in.	-		1.25	"

200	Pinus	mughus	2-3	ft.	-	2.00	ea.
100	"	"	3-4	ft.	-	3.25	"
200	"	nigra	4-5	ft.	-	2.50	"
250	"	"	5-6	ft.	-	3.25	"
150	"	"	6-8	ft.	-	4.50	"
100	"	"	8-10	ft.	-	7.00	"
200	"	resinosa	6-8	ft.	-	4.00	"
200	"	"	8-10	ft.	-	5.50	"
200	"	sylvestris	8-10	ft.	-	6.00	"
200	"	"	10-12	ft.	-	9.00	"
400	Prunus	bessseyi	18-24	in.	-	.16	"
200	"	"	2-3	ft.	-	.27	"
50	"	yedoensis	4-5	ft.	-	.90	"
1000	Pseudotsuga	douglasii	18-24	in.	-	.30	"
500	"	"	2-3	ft.	-	.60	"
500	"	"	3-4	ft.	-	.90	"
300	"	"	4-5	ft.	-	1.25	"
200	"	"	5-6	ft.	-	2.00	"
50	"	"	6-8	ft.	-	3.25	"
50	"	"	8-10	ft.	-	6.00	"
100	Quercus	rubra	4-5	ft.	-	.65	"
400	Rhododendron						
		lactivirens	4-6	in.	-	.35	"
500	Rhododendron	maximum	3-4	ft.	- cls.	3.00	"
250	Rhododendron						
		mucronulatum	18-24	in.	-	.65	"
250	Rosa	hugonis	9-12	in.	-	.14	"
200	"	nitida	12-18	in.	-	.12	"
100	"	"	18-24	in.	-	.18	"
100	Sambucus	canadensis	3-4	ft.	-	.35	"
50	"	"	4-5	ft.	-	.50	"
200	Syringa	japonica	2-3	ft.	-	.25	"
150	"	"	3-4	ft.	-	.35	"
50	"	"	4-5	ft.	-	.55	"
150	"	Marc Micheli	2-3	ft.	-	.60	"
200	"	oblata dilatata	12-18	in.	-	.20	"
200	Ulmus	americana	8-10	ft.	-	.75	"
400	"	"	10-12	ft.	- 1 $\frac{1}{4}$ -1 $\frac{1}{2}$ in. cal.	1.00	"
100	Viburnum	acerifolium	18-24	in.	-	.22	"
100	"	americanum	3-4	ft.	-	.30	"
350	"	dentatum	18-24	in.	-	.18	"
600	"	"	2-3	ft.	-	.25	"

1. WE HAVE MANY ITEMS IN SMALL QUANTITIES NOT LISTED HEREIN. PLEASE SEND YOUR WANT LIST.
2. WE MAKE TRUCK DELIVERIES AT REASONABLE RATES THROUGH NEW ENGLAND AND EASTERN NEW YORK.
3. PLEASE NOTE CAREFULLY TERMS AND CONDITIONS OF SALE ON LAST PAGE.

LINING OUT STOCK FOR SPRING DELIVERY

ALL HARDY NORTHERN GROWN AT EAST BOXFORD

					<u>Per 100</u>	<u>Per 1000</u>
500	Abies arizonica	6-9 in.	T		12.50	100.00
300	" "	9-12 in.	TT		35.00	
300	" lasiocarpa	6-12 in.	T		12.50	100.00
150	Acer davida	1-3 in.	S		25.00	
200	" ginnala	1-2 ft.	T		8.00	
9000	" platanoides	3-6 in.	S		2.50	20.00
3000	" rubrum	3-6 in.	S		1.75	15.00
3000	" saccharum	3-6 in.	S		2.50	20.00
300	Andromeda glaucophylla	2-4 in.	2" pots		18.00	
400	" "	3-6 in.	TT		25.00	225.00
1000	Aronia arbutifolia	9-12 in.	T		9.00	75.00
200	Azalea obtusa	1-3 in.	2½" pots		16.00	
1000	" schlippenbachii	6-12 in.	TT		20.00	180.00
3000	Betula alba	1 year	S		1.50	12.00
1000	Buxus koreana	1-3 in.	2" pots		12.00	100.00
500	" "	3-6 in.	TT		16.00	140.00
500	Calycanthus floridus	3-6 in.	S		1.75	15.00
100	Chamaedaphne calyculata	6-9 in.	TT		16.00	
3000	Cornus alternifolia	3-6 in.	S		1.50	12.00
500	" paniculata	3-6 in.	S		1.50	12.00
4000	" sanguinea	1 year	S		1.25	10.00
100	Forsythia koreana	3-6 in.	2½" pots		25.00	
200	Juniperus com. depressa	6-9 in.	T		12.00	
300	" horizontalis	3-6 in.	T		10.00	
300	" horiz. plumosa	3-6 in.	T		10.00	
500	" virginiana	6-9 in.	T		7.50	60.00
350	Kolkwitzia amabilis	9-12 in.	T		12.00	
2000	Laburnum alpinum	1 year	S		5.00	40.00
6000	Lespedeza bicolor	1 year	S		1.25	9.00
5000	" buergeri	1 year	S		1.20	8.00
4000	" cyrtobotrya	1 year	S		1.25	9.00
3000	" formosa	1 year	S		1.20	8.00
10,000	" formosa					
	albiflora	1 year	S		1.50	12.00
500	Leucothoe catesbaei	3-6 in.	T		6.50	50.00
2500	Malus floribunda,					
	Bob White 2037A	1-3 in.	S		1.50	12.00
10,000	Myrica carolinensis	1 year	S		1.50	12.00
500	Pinus peuce	6-9 in.	TT		25.00	225.00
1500	" thunbergii	3-6 in.	S		2.50	20.00
100	Pyracantha lalandi	3-6 in.	2½" pots		14.00	
500	Quercus coccinea	6-12 in.	S		5.00	40.00
600	" palustris	6-9 in.	S		4.00	35.00
3000	Rhamnus cathartica	6-9 in.	S		2.00	16.00
1000	Rosa nitida	6-12 in.	T		8.00	70.00
100	Salix purpurea nana	3-5 in.	2½" pots		30.00	
300	Thuja occ. pyramidalis	3-6 in.	T		10.00	
200	Tripterygium regeli	1 year	S		12.00	
500	Vaccinium corymbosum	3-6 in.	T		10.00	80.00
200	" vitisidaea					
	minor	1-3 in.	T		22.00	
500	Vitis labrusca	12-18 in.	T		8.00	60.00
100	Zenobia pulverulenta	2-4 in.	2½" pots		15.00	

HARDY POT GROWN HEATHER

100 Rate

600	Calluna	vulgaris	2-4 in.	2" pots	.10 ea.
.75	"	"	4-6 in.	4" "	.16 "
200	"	"	6-9 in.	5" "	.22 "
150	"	"	2-4 in.	2" "	.10 "
190	"	"	4-6 in.	4" "	.16 "
800	"	"	2-4 in.	2" "	.10 "
400	"	"	2-4 in.	2" "	.10 "
165	"	"	4-6 in.	3" "	.14 "
200	"	"	6-9 in.	4" "	.20 "
200	"	"	2-4 in.	2" "	.10 "
180	"	"	4-6 in.	3" "	.14 "
200	"	"	2-4 in.	2" "	.10 "
400	"	"	2-4 in.	2" "	.10 "
200	"	"	2-4 in.	2" "	.10 "
150	"	"	4-6 in.	3" "	.14 "
100	"	"	4-6 in.	4" "	.16 "
450	"	"	2-4 in.	2" "	.10 "
250	"	"	4-6 in.	3" "	.14 "

TERMS AND CONDITIONS OF SALE

PRICES are net f.o.b. East Boxford, Massachusetts, Packing extra at cost. No packing charge on carlot shipment.

THIS LIST cancels all previous lists and prices are subject to change without notice. All orders subject to stock being unsold on receipt of order.

TERMS -CASH except to customers of established credit.

To established credit accounts 30 days net.

C.O.D. ORDERS should be accompanied by remittance of at least one-third of amount of order.

6% INTEREST will be charged on overdue accounts.

SHIPPING - Please give definite shipping instructions. Otherwise we use best judgment but assume no responsibility. All shipments travel at risk and expense of purchaser.

Harlan P. Kelsey, Inc.
KELSEY - HIGHLANDS NURSERY
East Boxford, Mass.
Telephone Topsfield 71